## Recommendation

Reduce compressed air pressure to 105 psig. This will reduce the compressed air load, and associated annual energy consumption by 3.5%.

Annual Savings Summary						
Source Quantity Units Cost Savings						
Electrical Consumption	41,986	kWh (site)	\$2,325			
Electrical Demand	72	kW Months / yr	\$660			
Total	143	MMBtu	\$2,985			

Implementation Cost Summary						
Description Cost Payback (yrs						
Before Incentives	\$500	0.2				
No Incentives Found	-	-				

## **Facility Background**

The facility has three compressors to accommodate compressed air demand. A 150 hp load-unload compressor #1, is used as the primary compressed air source for the facility and runs continuously. The 100 hp compressor #2 is used as a back up compressor and does not operate under normal conditions. The 50 hp on/off compressor #3 is used to trim, providing additional compressed air during times of high demand. Analysts took live voltage and amperage readings on compressor #1 during the assessment. Analysts also measured a live system pressure reading of 112 psig. Dataloggers were placed on all compressors to record amperage data for one week. Details regarding the compressor and motor nameplate data were collected on site during the day of the assessment.

## **Opportunity Background**

Compressing air is inefficient, with as much as 90% of compressor energy dissipated as waste heat. Maintaining a high system pressure increases the work the compressors must perform for a given volume of compressed air. This high system pressure can also increase air demand of unregulated end uses such as leaks, blow-off wands, and some production applications. With higher than necessary pressure, the system consumes more air and the compressors use more energy with little added benefit. Reducing system pressure will reduce compressor full-load power by approximately half of one percent for every psi pressure reduction [1]. A local receiver near high use applications is sometimes needed to reduce air pressure.

## **3 - AR No. 1 - Reduce Compressed Air Pressure**

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### **Proposal**

Reduce the current pressure set point for the air compressors to 105 psig. This will reduce the compressor load, and lower associated annual energy consumption by 41,986 kWh per year and demand by 71.7 kW-month. This results in an annual cost savings of \$2,985 with an implementation cost of \$500, resulting in a simple payback of 0.2 years.

## **Calculation Methodology**

The Motor Analysis Tool (MAT) was used to determine the average power draw for each compressor motor. The MAT uses both nameplate information and live power measurements to calculate motor energy consumption, load, shaft power output, and efficiency. MAT information was used with the Compressed Air Baseline Analysis Tool (CABAT) to calculate compressor performance using current motor readings collected with a data logger. CABAT information was then used to determine the savings associated with reducing compressor air pressure. Analysts assumed that 0.5% of total energy is saved per psig dropped.

## Notes

Reduce air pressure incrementally to ensure production is not affected.

## References

- [1] "Energy Saving in Compressed Air Systems." Kaeser. Kaeser Compressors, 10 May. 2010. Web. 25 Apr. 2016.
- [2] "Reduce the Pressure of Compressed Air to the Minimum Required." IAC. IAC Missouri, 22 Jun. 2009. Web. 25 Apr. 2016.

Based on	Data Collection	Author	Orange Team Review	Black Team Review
Original Template	Analyst Name	Analyst Name	Analyst Name	Analyst Name
3/12/2017	Analyst Name			

## 3 - AR No. 1 - Analysis

### **General Data**

Utility Data				
Incremental Electricity Cost	(IC <sub>E</sub> )	\$0.05538	/kWh	( <b>Rf.</b> 1)
Incremental Demand Cost	(IC <sub>D</sub> )	\$9.20	kW	( <b>Rf. 1</b> )
Compressor Data				
Energy Reduction Per PSIG	$(\eta_{psig})$	0.5%	/psig	(Rf. 2, N. 1)
Pressure Set Point	(p <sub>C</sub> )	112	psig	( <b>Rf. 3</b> )
Pressure Ratio	$(\beta_{RC})$	1.85	-	(Eq. 1, Rf. 4)

### **Pressure Reduction Analysis**

	Proposed	<b>Proposed Consumption</b>				
#	Pressure	Energy	Pressure Ratio	Demand		
(i)	(p <sub>P</sub> )	$(E_P)(Eq. 2)$	$(\beta_{RP})$ (Eq. 1)	(D <sub>P</sub> )( <b>Eq. 3</b> )		
	(psig)	(kWh)		(kW-month)		
1	110	1,187,594	1.84	2,026		
2	105	1,157,604	1.82	1,974		
3	100	1,127,615	1.80	1,921		

	Proposed	E	nergy	rgy Demand	
#	Pressure	Savings	Cost Savings	Saving	Cost Savings
(i)	$(P_P)$	$(E_{S})(Eq. 4)$	(S <sub>E</sub> )( <b>Eq. 5</b> )	(D <sub>S</sub> )(Eq. 6)	(S <sub>D</sub> )( <b>Eq. 7</b> )
	(psig)	(kWh)		(kW-month)	
1	110	11,996	\$664	20	\$186
2	105	41,986	\$2,325	72	\$660
3	100	71,975	\$3,986	125	\$1,148

## **Energy Analysis**

Current Conditions			_	
Energy Consumption	(E <sub>C</sub> )	1,199,590	kWh/yr	( <b>Rf. 5</b> )
Electrical Demand	(D <sub>C</sub> )	2,045.7	kW-mo/yr	( <b>Rf. 5</b> )
<b>Proposed Conditions</b>			_	
Pressure Set Point	(p <sub>P</sub> )	105	psig	(N. 2)
Pressure Ratio	$(\beta_{RP})$	1.82		(Rf. 4, Eq. 1)
Energy Consumption	(E <sub>P</sub> )	1,157,604	kWh/yr	( <b>Rf. 6</b> )
Electrical Demand	(D <sub>P</sub> )	1974	kW-mo/yr	( <b>Rf. 6</b> )
Savings				
Energy Savings	(E <sub>S</sub> )	41,986	kWh	( <b>Rf. 6</b> )
Demand Savings	(D <sub>S</sub> )	71.7	kW-mo/yr	( <b>Rf. 6</b> )

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#### Equations

Eq.

Eq.

<b>1</b> ) Pressure Ratio ( $\beta_{[RC,RP]}$ )
$\left(\frac{p_{[C,P]} + 14.7psi}{14.7psi}\right)^{0.286}$
<b>2</b> ) Proposed Energy Consumption $(E_P)$

$$E_{C}(1-(p_{C}-p_{P,i})\times\eta_{psig})$$

**Eq. 3**) Proposed Demand Consumption 
$$(D_p)$$

$$D_{C} \left( 1 - \left( \frac{\beta_{RC} - \beta_{RP,i}}{\beta_{RC} - 1} \right) \right)$$
  
Eq. 4) Energy Savings (E<sub>S</sub>)  
 $E_{C} - E_{P,i}$   
Eq. 5) Energy Cost Savings (S<sub>E</sub>)  
 $E_{S,i} \times IC_{E}$   
Eq. 6) Demand Savings (D<sub>S</sub>)  
 $D_{C} - D_{P,i}$   
Eq. 7) Demand Cost Savings (S<sub>D</sub>)  
 $D_{S,i} \times IC_{D}$ 

## References

**Rf. 1**) Average incremental energy costs devoloped in the Utility Analysis, located in the Site Data section of this report.

**Rf. 2**) Percentage reduction per psig referenced from Kaeser [1].

**Rf. 3**) Data collected on site by analysts during facility visit.

**Rf. 4**) Pressure ratio equation referenced from IAC [2].

**Rf. 5**) Developed in the CABAT, located in the Site Data section of this report.

**Rf. 6**) Developed in the Pressure Reduction Analysis, located in the following page of this recommendation.

### Notes

N. 1) Percent energy saved per psi pressure reduction is a general rule of thumb. Actual savings will vary.

**N. 2**) Facility personnel noted that 100 psig is the minimum pressure requirement to operate production machinery. A conservative value of 105 psig was chosen for the proposed pressure set point.

# 3 - AR No. 1 - Analysis

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Economic Results			Equations
Annual Cost Savings	(S) <i>\$2,985</i> /yr	(Eq. 8)	Eq. 8) Annual Cost Savings (S)
Implementation Cost	(C <sub>I</sub> ) \$500	(N. 3)	$E_{s} \times IC_{E} + D_{s} \times IC_{D}$
Simple Payback	<b>0.2</b> years	(Eq. 9)	<b>Eq. 9</b> ) Simple Payback (t <sub>PB</sub> )
<b>.</b>			$\underline{C_{I}}$
Notes			S

## Notes

**N. 3**) Implementation cost based on analyst assumption. Analysts assume a possible down time while adjusting the pressure set point.

## 3 - AR No. 1 - Pressure Reduction Analysis

### **Pressure Reduction Analysis**

	Proposed	<b>Proposed Consumption</b>				
#	Pressure	Energy	Pressure Ratio	Demand		
(i)	(p <sub>P</sub> )	$(E_P)(Eq. 2)$	$(\beta_{RP})(Eq. 1)$	(D <sub>P</sub> )( <b>Eq. 3</b> )		
	(psig)	(kWh)		(kW-month)		
1	110	1,187,594	1.84	2,026		
2	105	1,157,604	1.82	1,974		
3	100	1,127,615	1.80	1,921		

	<b>Proposed</b> E		nergy L		emand	
#	Pressure	Savings	Cost Savings	Saving	Cost Savings	
(i)	$(P_P)$	(E <sub>S</sub> )( <b>Eq. 4</b> )	(S <sub>E</sub> )( <b>Eq. 5</b> )	(D <sub>S</sub> )( <b>Eq. 6</b> )	(S <sub>D</sub> )( <b>Eq. 7</b> )	
	(psig)	(kWh)		(kW-month)		
1	110	11,996	\$664	20	\$186	
2	105	41,986	\$2,325	72	\$660	
3	100	71,975	\$3,986	125	\$1,148	

### Notes

This section of the recommendation calculates the demand and energy savings associated from various pressure reduction set points. The recommendation assumes, from conversations with facility personnel, that the pressure can be reduced to 105 psig. Additional savings are possible if the pressure is reduced below 105 psig.

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### Equations

Eq. 2) Proposed Energy Consumption (E<sub>p</sub>)  $E_C (1 - (p_C - p_{P,i}) \times \eta_{psig})$ Eq. 3) Proposed Demand Consumption (D<sub>p</sub>)  $D_C \left( 1 - \left( \frac{\beta_{RC} - \beta_{RP,i}}{\beta_{RC} - 1} \right) \right)$ Eq. 4) Energy Savings (E<sub>s</sub>)  $E_C - E_{P,i}$ Eq. 5) Energy Cost Savings (S<sub>E</sub>)  $E_{S,i} \times IC_E$ Eq. 6) Demand Savings (D<sub>s</sub>)  $D_C - D_{P,i}$ Eq. 7) Demand Cost Savings (S<sub>D</sub>)  $D_{S,i} \times IC_D$ 

# 3 - AR No. 1 - Incentive Analysis

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## **Incentive Data**

Annual Cost Savings	(S)	<i>\$2,985</i> /yr	( <b>Rf. 1</b> )
Implementation Cost	(C <sub>I</sub> )	\$500	( <b>Rf. 1</b> )
Simple Payback	(t <sub>PB</sub> )	<b>0.2</b> years	( <b>Rf. 1</b> )

## **No Incentives Found**

Analysts did not consider incentives because recommendation has a payback of less than one year. This does not necessarily mean incentives are unavailable; custom incentives can sometimes be arranged.

## References

Rf. 1) Developed in this recommendation on the previous pages.

## 3 - AR No. 1 - Financial Analysis

### **Recommendation Data**

Economic Results			
Annual Cost Savings	(S)	<i>\$2,985</i> /yr	( <b>Rf. 1</b> )
Implementation Cost	(C <sub>I</sub> )	\$500	( <b>Rf. 1</b> )
Incentives Total	(I)	\$0	(N. 1, Rf. 1)
Cost Basis	$(C_B)$	\$500	(Eq. 1)
Simple Payback	(t <sub>PB</sub> )	<b>0.2</b> year	s ( <b>Rf. 1</b> )
Simple Payback after Incentives	(t <sub>PBI</sub> )	<b>0.2</b> year	s ( <b>Rf. 1</b> )

### **Capital Information**

Class Life	(t <sub>L</sub> )	12	years (N. 2, Rf. 2	2)
Estimated WACC <sup>ADJ</sup>	(r)	8.40%	(N. 3, Rf. 3	3)
Estimated Corporate Tax Rate	(T <sub>C</sub> )	35%	( <b>Rf.</b> 4	<b>1</b> )

#### **Economic Analysis**

(CF <sub>N,0</sub> )	-\$325	(Eq. 2)
(CF <sub>N,t</sub> )	<i>\$1,940</i>	(Eq. 3)
(NPV <sub>N</sub> )	<i>\$13,998</i>	(Eq. 4)
(IRR <sub>N</sub> )	597%	(N. 4, Eq. 5)
	$(CF_{N,0})$ $(CF_{N,t})$ $(NPV_N)$ $(IRR_N)$	$\begin{array}{c} (CF_{N,0}) & \textbf{-\$325} \\ (CF_{N,t}) & \$1,940 \\ (NPV_N) & \$13,998 \\ (IRR_N) & \textbf{597\%} \end{array}$

#### Notes

N. 1) No incentives were found for this recommendation.

**N. 2)** Class Life may differ if analysts found a better known estimate. The Salvage Value of any equipment is assumed to be zero as it is out of the scope of this analysis and provides a further conservative estimate.

**N. 3**) WACC<sup>ADJ</sup> is Weighted Average Cost of Capital Adjusted for Taxes. Cost of Capital is different for every business, and accurately estimating it for this facility is beyond the scope of this analysis. An industry average of WACC<sup>ADJ</sup> is used (**Rf. 3**), and is considered a conservative estimate. Analysts may adjust the WACC<sup>ADJ</sup> if a more accurate estimate is identified in (**Rf. 3**) or it is given.

**N. 4**) An IRR greater than the  $WACC^{ADJ}(r)$  is an attractive investment option.

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### **Equations**

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<b>Eq. 1</b> ) Cost Basis (C <sub>B</sub> )
$C_I - I$
<b>Eq. 2)</b> Initial A.T. Cash Flow $(t = 0)$ (CF <sub>N,0</sub> )
$(-C_{\scriptscriptstyle B})  imes (1 - T_{\scriptscriptstyle C})$
<b>Eq. 3</b> ) A.T. Cash Flow $(t = 1, 2,, t_T) (CF_{N,t})$
$S \times (1 - T_c)$

**Eq. 4**) Net Present Value  $(NPV_N)$ 

$$CF_{\rm N,0} + \sum_{t=1}^{t_L} \frac{CF_{\rm N,t}}{(1+r)^t}$$

**Eq. 5**) Internal Rate of Return ( $IRR_N$ )

$$NPV = 0 =$$

$$CF_{N,0} + \sum_{t=1}^{t_L} \frac{CF_{N,t}}{(1+IRR)^t}$$

### References

**Rf. 1**) Developed in this recommendation on the previous pages.

**Rf. 2)** Recovery Period and Class Life are referenced from IRS publication 946, Table B-2, based on the best-fit industry sector. https://www.irs.gov/pub/irs-pdf/p946.pdf.

**Rf. 3)** Cost of Capital is based on New York University's Stern School of Business' *Cost of Capital by Sector*, data from January 2016. Industries not related to the IAC were omitted, and an average was calculated. http://pages.stern.nyu.edu/~adamodar/New\_ Home\_Page/datafile/wacc.htm **Rf. 4)** Based on Tax Rate Schedule from: www.irs.gov/pub/irs-pdf/i1120.pdf